

# MACROECONOMIC EQUILIBRIUM: AGGREGATE DEMAND AND SUPPLY

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## FUNDAMENTAL QUESTIONS

1. What factors affect aggregate demand?

The nonprice determinants of aggregate demand are consumption, investment, government spending, and net exports. The downward slope of the aggregate demand curve is due to the wealth effect, the interest rate effect, and the international trade effect.

2. What causes the aggregate demand curve to shift?

Anything that affects consumption, investment, government spending, or net exports will cause the aggregate demand curve to shift: changes in income, wealth, demographics, expectations, taxes, the interest rate, technology, the cost of capital goods, capacity utilization, foreign income and price levels, exchange rates, and government policies.

3. What factors affect aggregate supply?

The **aggregate supply curve** shows the quantity of national output (or income) produced at different price levels. It has an upward slope because higher prices, *ceteris paribus*, mean higher profits, which induce producers to offer more output for sale.

4. Why does the short-run aggregate supply curve become steeper as real GDP increases?

As the level of real GDP increases, more and more sectors of the economy approach capacity. In order to lure resources from other uses, firms must offer higher and higher resource payments. Prices must rise higher and higher to induce increases in output. Finally, no more output can be produced and existing output must be "rationed" to those who are willing to pay the highest prices.

5. Why is the long-run aggregate supply curve vertical?

The **long-run aggregate supply curve** is vertical because in the long run there is no relationship between changes in the price level and changes in output. The economy has made all of its adjustments, and no further output can be produced with existing resources and technology. In particular, higher prices cannot induce more output.

6. What causes the aggregate supply curve to shift?

The aggregate supply curve shifts if resource prices, technology, or expectations change.

7. What determines the equilibrium price level and real GDP?

The equilibrium price level and real GDP are determined by the intersection of aggregate demand and aggregate supply.

## Key Terms

demand-pull inflation

cost-push inflation

wealth effect

interest rate effect

international trade effect

aggregate demand curve

aggregate supply curve

long-run aggregate supply curve (LRAS)

## Quick-Check Quiz

### Section 1: Aggregate Demand, Aggregate Supply, and Business Cycles

- If aggregate demand increases,
  - the equilibrium price and the level of real GDP will increase.
  - the equilibrium price will increase, but the level of real GDP will decrease.
  - the equilibrium price and the level of real GDP will decrease.
  - the equilibrium price will decrease, but the level of real GDP will increase.
  - unemployment will increase.
- If aggregate supply increases,
  - the equilibrium price and the level of real GDP will increase.
  - the equilibrium price will increase, but the level of real GDP will decrease.
  - the equilibrium price and the level of real GDP will decrease.
  - the equilibrium price will decrease, but the level of real GDP will increase.
  - demand-pull inflation will result.
- Demand-pull inflation results from
  - an increase in aggregate demand.
  - a decrease in aggregate demand.
  - an increase in aggregate supply.
  - a decrease in aggregate supply.
  - the price level rising because of higher production costs.
- Cost-push inflation results from
  - an increase in aggregate demand.
  - a decrease in aggregate demand.
  - an increase in aggregate supply.
  - a decrease in aggregate supply.
  - the price level rising because of increasing demand for output.

5. Other things being equal, a decrease in aggregate supply will cause
  - a. an increase in equilibrium real GDP and an increase in the equilibrium price level.
  - b. an economic expansion.
  - c. an increase in unemployment and an increase in inflation.
  - d. a decrease in equilibrium real GDP and a decrease in the equilibrium price level.
  - e. deflation.

## Section 2: Factors That Influence Aggregate Demand

1. Which of the following does *not* affect consumption?
  - a. income
  - b. wealth
  - c. expectations
  - d. the cost of capital goods
  - e. taxation
2. Which of the following is *not* a determinant of investment?
  - a. the interest rate
  - b. technology
  - c. disposable income
  - d. the cost of capital goods
  - e. capacity utilization
3. Which of the following will increase investment?
  - a. an increase in the rate of capacity utilization
  - b. an increase in interest rates
  - c. an increase in disposable income
  - d. an increase in the cost of capital goods
  - e. a decrease in expected profits
4. Which of the following will *not* decrease investment?
  - a. an increase in the cost of capital goods
  - b. an improvement in technology
  - c. an increase in interest rates
  - d. unfavorable changes in tax policy
  - e. rumors that the government will nationalize firms
5. Which of the following will increase consumption?
  - a. a decrease in disposable income
  - b. an increase in wealth
  - c. gloomy expectations about the economy
  - d. a decrease in population
  - e. an increase in expected profits

6. Which of the following does the text cite as a determinant of government spending?
  - a. population
  - b. disposable income
  - c. interest rates
  - d. taxes
  - e. The text does not cite any of these as determinants of government policy; it assumes that government authorities set government spending at whatever level they choose.
  
7. Which of the following is *not* a determinant of exports?
  - a. foreign income
  - b. domestic disposable income
  - c. tastes
  - d. government trade restrictions
  - e. exchange rates
  
8. Which of the following will *not* cause an increase in exports?
  - a. an increase in foreign incomes
  - b. domestic currency depreciation
  - c. a favorable change in tastes
  - d. domestic currency appreciation
  - e. a lowering of trade restrictions
  
9. Which of the following does *not* affect aggregate demand?
  - a. consumption
  - b. costs of production
  - c. investment
  - d. government spending
  - e. net exports
  
10. Other things being equal, a strong U.S. dollar will result in
  - a. a decrease in foreign aggregate expenditures.
  - b. a decrease in foreign demand for U.S. goods.
  - c. an increase in U.S. aggregate expenditures.
  - d. an increase in U.S. domestic investment spending.
  - e. a decrease in U.S. demand for foreign goods.

### Section 3: The Aggregate Demand Curve

1. Which of the following will increase aggregate demand?
  - a. a decrease in wealth
  - b. an increase in interest rates
  - c. a decrease in foreign incomes
  - d. appreciation of the domestic currency
  - e. an increase in foreign price levels

2. Which of the following will *not* decrease aggregate demand?
  - a. expectations that the economy is heading toward a recession
  - b. depreciation of the domestic currency
  - c. a fall in foreign incomes
  - d. an increase in the cost of capital goods
  - e. excess capacity in manufacturing
  
3. Which of the following will increase aggregate demand?
  - a. an increase in taxes
  - b. an increase in the proportion of middle-age households
  - c. an increase in government spending
  - d. a decrease in taxes
  - e. items c and d above
  
4. Which of the following is a reason for the aggregate demand curve to slope downward?
  - a. the substitution effect
  - b. the income effect
  - c. the interest rate effect
  - d. the expectations effect
  - e. the foreign price level effect
  
5. When prices increase, people and businesses need \_\_\_\_\_ money. They \_\_\_\_\_ bonds, causing interest rates to \_\_\_\_\_ and aggregate expenditures to \_\_\_\_\_.
  - a. more; buy; fall; rise
  - b. more; sell; fall; rise
  - c. more; buy; rise; fall
  - d. more; sell; rise; fall
  - e. less; buy; fall; rise
  
6. When the price level falls, domestic goods become \_\_\_\_\_ for foreigners. Net exports \_\_\_\_\_, and aggregate expenditures \_\_\_\_\_. This is called the \_\_\_\_\_ effect.
  - a. cheaper; rise; rise; international trade
  - b. cheaper; fall; fall; international trade
  - c. cheaper; rise; fall; international trade
  - d. more expensive; fall; fall; international trade
  - e. cheaper; rise; rise; wealth
  
7. Which of the following does *not* cause aggregate demand to have a negative slope?
  - a. wealth effect
  - b. substitution effect
  - c. income and substitution effects
  - d. international trade effect
  - e. interest rate effect

8. When the price level falls, the value of household and business assets \_\_\_\_\_. Households and firms spend \_\_\_\_\_, and aggregate expenditures \_\_\_\_\_. This is called the \_\_\_\_\_ effect.
- increases; more; rise; income
  - increases; more; rise; wealth
  - decreases; less; fall; income
  - decreases; less; fall; wealth
  - decreases; more; rise; wealth
9. Which of the following do *not* cause aggregate demand to shift?
- changes in expectations
  - changes in the price level
  - changes in foreign incomes
  - changes in foreign prices
  - changes in government policy

#### Section 4: Aggregate Supply

1. The aggregate supply curve illustrates a \_\_\_\_\_ relationship between the quantity of national output and different price levels. This relationship is explained by the effect of \_\_\_\_\_.
- negative; changing prices on profits
  - positive; changing prices on profits
  - negative; relative price changes
  - positive; negative price changes
  - positive; changes in interest rates
2. Which of the following will cause aggregate supply to shift?
- changes in the domestic price level
  - changes in real GDP
  - changes in foreign incomes
  - changes in resource prices
  - changes in national output

## Practice Questions and Problems

### Section 1: Aggregate Demand, Aggregate Supply, and Business Cycles

- \_\_\_\_\_ represents the total spending in the economy at alternative price levels.
- \_\_\_\_\_ represents the total output of the economy at alternative price levels.
- \_\_\_\_\_ inflation is inflation caused by increasing demand for output.
- If aggregate demand falls, the equilibrium level of income \_\_\_\_\_.
- A(n) \_\_\_\_\_ in aggregate supply leads to an increase in the equilibrium level of national income.
- An increase in the price level caused by increased costs of production is called \_\_\_\_\_ inflation.
- The slope of the aggregate demand curve is \_\_\_\_\_.
- The slope of the aggregate supply curve is \_\_\_\_\_ (in the short run).

### Section 2: Factors That Influence Aggregate Demand

- If wealth decreases, consumption \_\_\_\_\_.
- \_\_\_\_\_ is spending by households.
- If households expect an economic expansion, \_\_\_\_\_ increases.
- If demographics change so that a greater percentage of the population consists of older households, consumption \_\_\_\_\_.
- As foreign income rises, net exports \_\_\_\_\_.
- If a new trade agreement with Japan succeeds in opening Japanese markets to U.S. goods, net exports will \_\_\_\_\_.
- \_\_\_\_\_ (Price effects, Nonprice effects) are reflected in movements along the aggregate demand curve; \_\_\_\_\_ (price effects, nonprice effects) are shifts in aggregate demand.
- \_\_\_\_\_ equal exports minus imports.
- When consumers expect future income to increase, consumption \_\_\_\_\_ (increases, decreases, does not change).
- Ceteris paribus*, economists expect consumption to \_\_\_\_\_ (rise, fall, not change) as the population increases.
- As taxation increases, consumption \_\_\_\_\_ (rises, falls, does not change).
- \_\_\_\_\_ is business spending on capital goods and inventories.

13. As household wealth increases, consumption \_\_\_\_\_ (increases, decreases).
14. List the five determinants of consumption.
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_
15. As the interest rate falls, the rate of return from an investment \_\_\_\_\_ (rises, falls).
16. As the cost of capital goods rises, the amount of investment \_\_\_\_\_ (rises, falls).
17. When capacity utilization is high, investment tends to \_\_\_\_\_ (rise, fall).
18. List the four determinants of investment.
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_
19. When the domestic currency depreciates, imports \_\_\_\_\_ (rise, fall).
20. The higher the domestic income, the \_\_\_\_\_ (higher, lower) the net exports.
21. List the four determinants of net exports.
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_
22. When domestic income increases, imports \_\_\_\_\_ (increase, decrease).

### Section 3: The Aggregate Demand Curve

1. As the level of prices increases, the purchasing power of money \_\_\_\_\_ (increases, decreases) and the real value of assets \_\_\_\_\_ (increases, decreases). The \_\_\_\_\_ effect, or real-balance effect, predicts that the real value of aggregate expenditures will then \_\_\_\_\_ (rise, fall).
2. When prices increase, people \_\_\_\_\_ (buy, sell) bonds to get money. Bond prices \_\_\_\_\_ (increase, decrease), and interest rates \_\_\_\_\_ (rise, fall). The \_\_\_\_\_ effect suggests that aggregate expenditures will then \_\_\_\_\_ (rise, fall).
3. If domestic prices rise while foreign prices and foreign exchange rates remain constant, domestic goods will become \_\_\_\_\_ (less expensive, more expensive) for foreigners. Net exports will \_\_\_\_\_ (rise, fall), causing aggregate expenditures to \_\_\_\_\_ (rise, fall).
4. When the price level falls, aggregate expenditures \_\_\_\_\_ (rise, fall).

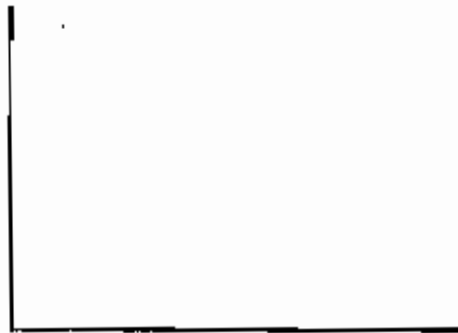


- The \_\_\_\_\_ shows how the equilibrium level of expenditures changes as the price level changes.
- If foreign prices fall, foreign goods become \_\_\_\_\_ (less expensive, more expensive), which causes \_\_\_\_\_. (a movement along the aggregate demand curve, a shift to the left of the aggregate demand curve).
- A fall in the domestic price level causes \_\_\_\_\_ (a movement along the aggregate demand curve, a shift in aggregate demand to the left).
- List the three types of price-level effects on total spending.  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
- Positive expectations about the economy increase \_\_\_\_\_ and \_\_\_\_\_, which in turn \_\_\_\_\_ (increases, decreases) aggregate demand.
- Higher foreign incomes cause \_\_\_\_\_ to rise, causing \_\_\_\_\_ (a movement along the aggregate demand curve, a shift in aggregate demand to the right).

#### Section 4: Aggregate Supply

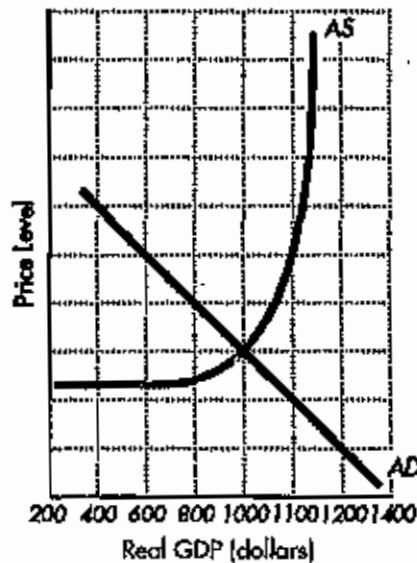
- The \_\_\_\_\_ shows the quantity of national output (or income) produced at different price levels.
- The slope of the short-run aggregate supply curve is \_\_\_\_\_ because of the effect of changing prices on \_\_\_\_\_.
- If the prices of output increase while all other prices remain unchanged, business profits will \_\_\_\_\_ (increase, decrease) and producers will produce \_\_\_\_\_ (more, less) output.
- The \_\_\_\_\_ is the period of time when costs are variable.
- The \_\_\_\_\_ is the period of time when all production costs remain constant.
- List the three nonprice determinants of short-run aggregate supply.  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
- When the prices of resources fall, the short-run aggregate supply curve shifts to the \_\_\_\_\_ (right, left).
- The \_\_\_\_\_ of the short-run aggregate supply curve reflects the fact that some sectors of the economy are approaching capacity.
- Where the capacity output is reached, the short-run aggregate supply curve is a \_\_\_\_\_ line.

10. The \_\_\_\_\_ curve is a vertical line at the potential level of national income.
11. Draw a short-run aggregate supply curve on the graph below. Label your axes.



### Section 5: Aggregate Demand and Supply Equilibrium

1. The equilibrium level of income is at the point where \_\_\_\_\_ equals \_\_\_\_\_.
2. The short-run equilibrium level of income on the graph below is \_\_\_\_\_.



3. In the long run, there \_\_\_\_\_ (is, is not) a relationship between the level of prices and the level of output.
4. In the short run, changes in aggregate demand determine the level of prices and income. In the long run, changes in aggregate demand determine only the \_\_\_\_\_.

## Thinking About and Applying Macroeconomic Equilibrium: Aggregate Demand and Supply

### I. Aggregate Demand and Its Determinants

Now that you have finished this chapter, you should be able to predict the effect on aggregate demand when one of its determinants changes. In the exercise below, decide which of the spending components each event affects, whether it increased or decreased the component, and whether it increased or decreased aggregate demand. Remember the determinants of each component of aggregate demand:

Consumption: income, wealth, expectations, demographics, taxes

Investment: interest rate, cost of capital goods, technology, capacity utilization

Government spending: set by government authorities

Net exports: foreign and domestic income, foreign and domestic prices, exchange rates, government policy

#### Events

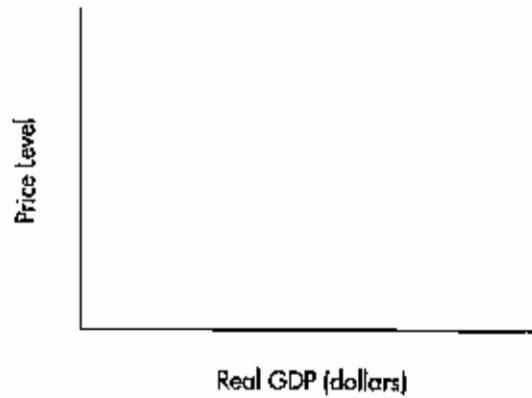
1. Interest rates increase.
2. The dollar depreciates against foreign currencies.
3. The government increases its spending.
4. Foreign incomes rise.
5. The population increases more quickly.
6. Factories note a decline in the rate of capacity utilization.
7. The government imposes a nationwide sales tax on retail goods and services.
8. The cost of capital goods decreases.

	Component	Effect on Component	Effect on Aggregate Demand
1.	Investment	Decrease	Decrease
2.			
3.			
4.			
5.			
6.			
7.			
8.			

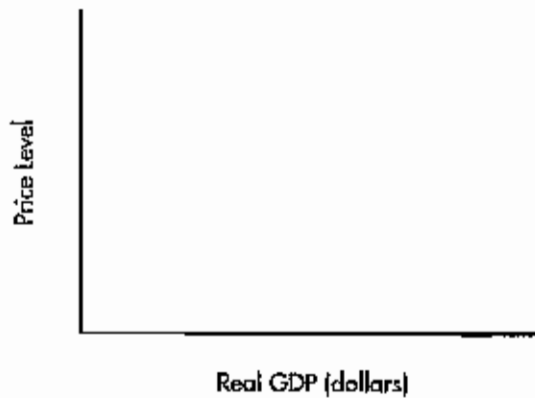
## II. Aggregate Demand and Supply Equilibrium

Assume that the following are short-run situations.

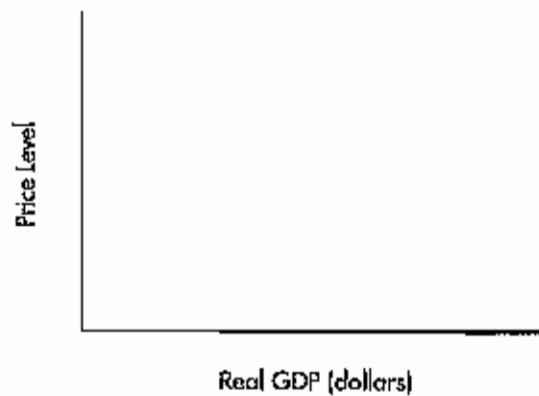
1. On the graph below, show how an increase in aggregate demand could produce a higher output with no change in prices.



2. On the graph below, show a decrease in aggregate demand that produces a lower price level and lower real GDP.



3. On the graph below, show how an increase in aggregate demand could result in higher prices at the same level of real GDP.



### III. A Long-Run Analysis of the Effects of a Slump in Productivity

Many people have been concerned about the slower growth of productivity in recent years. Suppose that the growth of productivity in the United States not only slows, but actually decreases. This could result from declines in basic skills that some educators believe are surfacing in the nation's high schools. What will happen to the equilibrium price level and real GDP in the long run? Use the graph below to analyze this problem. Be sure to label your axes.



### IV. Sorting Out the Determinants of Aggregate Demand and Aggregate Supply

Place each of the items under the proper category. Some items can be placed in more than one category.

Wealth effect	Wealth	Domestic income
Resource prices	Expectations	Foreign income
Income	Interest rate effect	Domestic prices
Taxes	Price level	Foreign prices
Interest rates	Demographics	Exchange rate
International trade effect	Cost of capital goods	Government policies
Changes in technology	Capacity utilization	Government spending

Shifts in Aggregate Demand	Shifts in Aggregate Supply
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Movement Along <i>AD</i>	Movement Along <i>AS</i>
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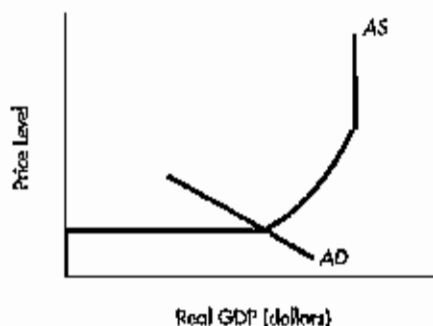


## Chapter 9 Homework Problems

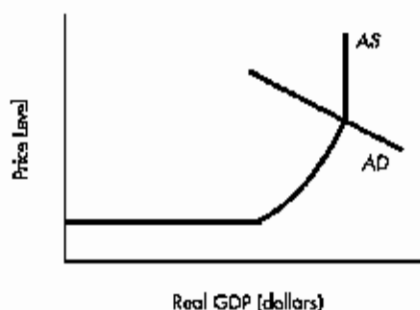
Name \_\_\_\_\_

1. List the three effects that cause the aggregate demand curve to slope downward.
2. List the four components (the nonprice determinants) that make up aggregate demand.
3. List the three nonprice determinants of the short-run aggregate supply curve.
4. Sketch the short-run aggregate supply curve and explain why it has three regions (horizontal, rising, vertical).

5. a. The economy is currently in the equilibrium position shown on the graph below. For each event listed, predict the effect (increase, decrease, or remain the same) on the price level and real GDP.



- i. Government spending increases:  
price level \_\_\_\_\_ real GDP \_\_\_\_\_
  - ii. Taxes increase:  
price level \_\_\_\_\_ real GDP \_\_\_\_\_
  - iii. The interest rate decreases:  
price level \_\_\_\_\_ real GDP \_\_\_\_\_
  - iv. Net exports decrease:  
price level \_\_\_\_\_ real GDP \_\_\_\_\_
- b. Now suppose the economy is currently in the equilibrium position shown on the graph below. For each event listed, predict the effect (increase, decrease, or remain the same) on the price level and real GDP.



- i. Government spending increases:  
price level \_\_\_\_\_ real GDP \_\_\_\_\_
- ii. Taxes increase:  
price level \_\_\_\_\_ real GDP \_\_\_\_\_
- iii. The interest rate decreases:  
price level \_\_\_\_\_ real GDP \_\_\_\_\_
- iv. Net exports decrease:  
price level \_\_\_\_\_ real GDP \_\_\_\_\_

If your instructor assigns these problems, write your answers above, then tear out this page and hand it in.



## Answers

### Quick-Check Quiz

#### *Section 1: Aggregate Demand, Aggregate Supply, and Business Cycles*

1. a; 2. d; 3. a; 4. d; 5. c

If you missed any of these questions, you should go back and review Section 1 of Chapter 9.

#### *Section 2: Factors That Influence Aggregate Demand*

1. d; 2. c; 3. a; 4. b; 5. b; 6. e; 7. b; 8. d; 9. b; 10. b

If you missed any of these questions, you should go back and review Section 2 of Chapter 9.

#### *Section 3: The Aggregate Demand Curve*

1. e; 2. b; 3. e; 4. c; 5. d; 6. a; 7. c; 8. b; 9. b

If you missed any of these questions, you should go back and review Section 3 of Chapter 9.

#### *Section 4: Aggregate Supply*

1. b; 2. d; 3. e; 4. e; 5. c; 6. b; 7. b; 8. b

If you missed any of these questions, you should go back and review Section 4 of Chapter 9.

#### *Section 5: Aggregate Demand and Supply Equilibrium*

1. a; 2. c; 3. c

If you missed any of these questions, you should go back and review Section 5 of Chapter 9.

### Practice Questions and Problems

#### *Section 1: Aggregate Demand, Aggregate Supply, and Business Cycles*

- Aggregate demand
- Aggregate supply
- Demand-pull
- falls
- increase
- cost-push
- negative (downward-sloping)
- positive (upward-sloping)

#### *Section 2: Factors That Influence Aggregate Demand*

- decreases
- Consumption
- consumption
- increases
- increase
- increase
- Price effects; nonprice effects

8. Net exports
9. increases
10. rise
11. falls
12. Investment
13. increases
14. income  
wealth  
expectations  
demographics  
taxes
15. rises
16. falls
17. rise
18. interest rate  
technology  
cost of capital goods  
capacity utilization
19. fall
20. lower
21. foreign and domestic income  
foreign and domestic prices  
exchange rates  
government policy
22. increase

### *Section 3: The Aggregate Demand Curve*

1. decreases; decreases; wealth; fall
2. sell; decrease; rise; interest rate; fall
3. more expensive; fall; fall
4. rise
5. aggregate demand curve
6. less expensive; a shift to the left of the aggregate demand curve
7. a movement along the aggregate demand curve
8. wealth effect  
interest rate effect  
international trade effect
9. consumption; investment; increases
10. exports; a shift in aggregate demand to the right

### *Section 4: Aggregate Supply*

1. aggregate supply curve
2. positive; expected profits
3. increase; more
4. long run
5. short run

6. resource prices  
technology  
expectations
7. right
8. upward slope
9. vertical
10. long-run aggregate supply curve
- 11.



### Section 5: Aggregate Demand and Supply Equilibrium

1. aggregate demand; aggregate supply
2. 1,000
3. is not
4. level of prices

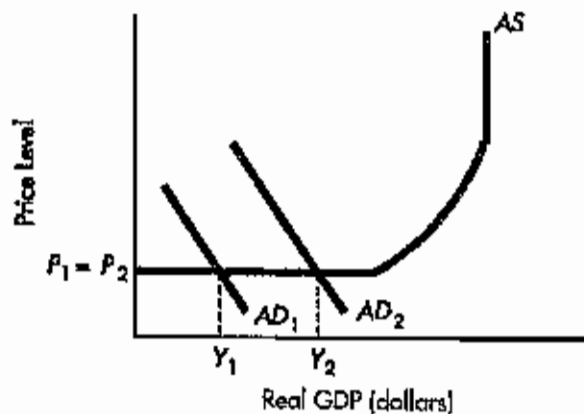
### Thinking About and Applying Macroeconomic Equilibrium: Aggregate Demand and Supply

#### I. Aggregate Demand and Its Determinants

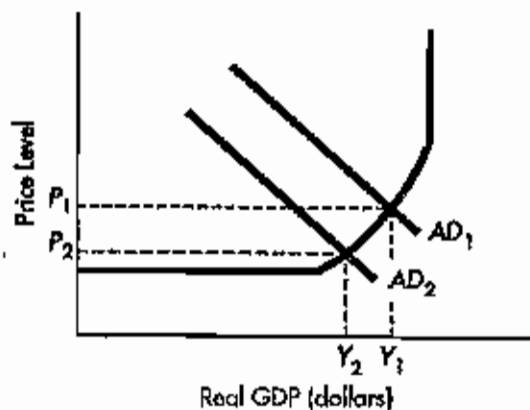
	Component	Effect on Component	Effect on Aggregate Demand
1.	Investment	Decrease	Decrease
2.	Net exports	Increase	Increase
3.	Government spending	Increase	Increase
4.	Net exports	Increase	Increase
5.	Consumption	Increase	Increase
6.	Investment	Decrease	Decrease
7.	Consumption	Decrease	Decrease
8.	Investment	Increase	Increase

## II. Aggregate Demand and Supply Equilibrium

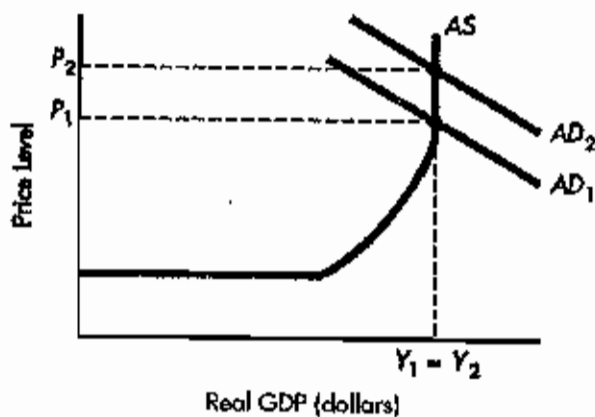
1. You need to draw your aggregate demand curves so that the shifts are confined to the horizontal region of the short-run aggregate supply curve.



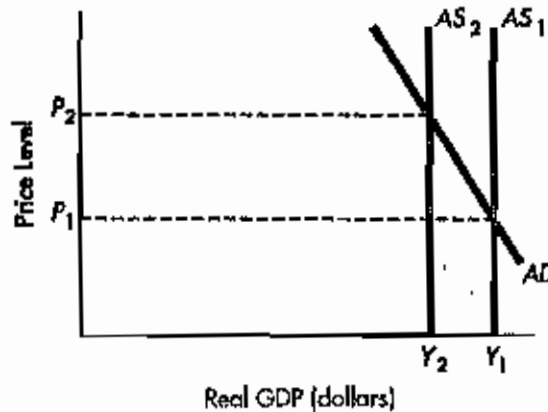
2. You need to draw your aggregate demand curves so that the shifts are confined to the upward-sloping region of the short-run aggregate supply curve.



3. You need to draw your aggregate demand curves so that the shifts are confined to the vertical region of the short-run aggregate supply curve.



**III. A Long-Run Analysis of the Effects of a Slump in Productivity**



A decrease in productivity causes the long-run aggregate supply curve to shift to the left. If aggregate demand does not change, equilibrium real GDP will be lower and the price level will be higher—a very sorry prospect indeed.

**IV. Sorting Out the Determinants of Aggregate Demand and Aggregate Supply**

Shifts in Aggregate Demand		Shifts in Aggregate Supply	
Income	Domestic income	Resource prices	Expectations
Taxes	Foreign income	Changes in technology	
Interest rates	Domestic prices		
Wealth	Foreign prices		
Expectations	Exchange rate		
Demographics	Government policies		
Cost of capital goods	Government spending		
Capacity utilization			
Movement Along AD		Movement Along AS	
Wealth effect	Interest rate effect	Price level	
International trade effect	Price level		

